

# Mediterranean Investments Holding p.l.c.

# **GROUP HALF-YEARLY FINANCIAL REPORT**

For the Period 1 January to 30 June 2014

Condensed Income S	Statement
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	Unaudited 1 January to 30 June 2014 €	Unaudited 1 January to 30 June 2013 €
Revenue	16,348,347	15,720,054
Operating expenses	(3,362,999)	(2,428,376)
Gross profit	12,985,348	13,291,678
Marketing expenses	(17,647)	(131,998)
Administrative expenses	(800,830)	(1,066,758)
Operating Profit	12,166,871	12,092,922
Finance income	53,929	698,916
Finance costs	(4,173,451)	(4,054,546)
Fair value gain/(loss) on interest rate swap	(21,305)	135,500
Profit before income tax	8,026,045	8,872,792
Tax expense	(697,528)	(418,282)
Profit for the period	7,328,516	8,454,510

# Basic profit (loss) per share0.1530.176

## **Consolidated Statement of Changes in Equity**

	Share capital €	Other components of equity €	Retained earnings €	Total €
At 1 January 2013	48,002,000	46,320	104,344,970	152,393,290
Profit for the period	-	-	8,454,510	8,454,510
Disposal of available-for-sale				
financial assets	-	(46,320)	-	(46,320)
At 30 June 2013	48,002,000	-	112,799,480	160,801,480
Profit for the period	-		5,338,051	5,338,051
At 31 December 2013	48,002,000	-	118,137,531	166,139,531
Profit for the period	-	-	7,328,516	7,328,516
At 30 June 2014	48,002,000	-	125,466,047	173,468,047

# **Selected Explanatory Notes**

## **Basis of Preparation**

The published figures have been extracted from the unaudited management financial statements for the six months ended 30 June 2014 and its comparative period in 2013. Comparative balance sheet information as at 31 December 2013 has been extracted from the audited financial statements for the year ended on that date. This report is being published in terms of Listing Rule 5.74 issued by the Malta Financial Services Authority - Listing Authority, and has been prepared in accordance with the applicable Listing Rules and the International Accounting Standard 34, "Interim Financial Reporting". The financial statements published in this Half-Yearly Report are condensed in accordance with the form and content requirements of this standard. In terms of Listing Rule 5.75.5 the Directors are stating that this Half-

**Condensed Balance Sheet** 

Unaudited At	Audited At 31
30 June 2014	December 2013
€	€
334,552,624	332,385,182
25,500,862	18,521,771
360,053,486	350,906,953
173,468,047	166,139,531
152,015,790	145,035,218
34,569,649	39,732,204
186,585,439	184,767,422
360,053,486	350,906,953
	30 June 2014 € 334,552,624 25,500,862 360,053,486 173,468,047 152,015,790 34,569,649 186,585,439

#### **Condensed Statement of Cash Flows**

	1 January to 30 June 2014 €	1 January to 31 December 2013 €
Net cash from operating activities	10,718,491	22,527,554
Net cash used in investing activities	(2,238,771)	(9,941,929)
Net cash used in financing activities	(5,827,293)	(15,110,924)
Net decrease in cash and cash equivalents	2,652,427	(2,525,299)
Cash and cash equivalents at beginning of period	10,289,455	12,814,754
Cash and cash equivalents at end of period	12,941,882	10,289,455

In June 2014 the Company successfully managed to issue a seven-year bond for  $\leq 12,000,000$  at a coupon rate of 6% per annum. The proceeds from the new bond will be used to partly finance the redemption of the outstanding amount of the first bond issued in 2007, which will mature on 4 December 2014 and which as at the date of this report stands at  $\leq 14,757,659$ . The balance of  $\leq 2,757,659$  will be met out of the Company's cashflow.

#### Outlook

Yearly Financial Report has not been audited or reviewed by the Company's independent auditors.

## **Accounting Policies**

The accounting policies adopted in the preparation of the Group's Half-Yearly Report are the same as those adopted in the preparation of the audited financial statements for the year ended 31 December 2013 and therefore in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and as adopted by the European Union, and in accordance with the Companies Act, 1995.

## **Principal Activities**

The principal activity of the Group is to directly or indirectly acquire and develop real estate opportunities in North Africa and invest in any related trade and business venture.

## **Review of performance**

During the period under review, the Group secured improved revenues at  $\leq 16,348,347$ , an encouraging 4% increase over the same period last year when revenue stood at  $\leq 15,720,054$ . Meanwhile, the operating profit of  $\leq 12,166,871$  for the period under review was more or less at par with last year when operating profit stood at  $\leq 12,092,922$ . The reduction in operating profit is mainly attributed to an increase in operating costs brought about by the rental of generators to ensure an uninterrupted power supply to tenants and new contracted services agreements entered into for the upkeep of the Palm City Residences. The profit after tax for the period amounted to  $\leq 7,328,516$  (2013 - Profit after tax- $\leq 8,454,510$ ). The profit after tax for the corresponding period last year included finance income amounting to  $\leq 698,916$  which consisted mainly of a provision for unrealised gain on exchange and also interest due on a related party loan. During the current period rather than booking a provision for exchange gains, a provision for an exchange loss was made due to the fluctuations in the currencies affecting the Group. Furthermore, the interest receivable on a related party loan is very low since the loan was settled at the beginning of the current year.

#### **State of Affairs**

During the period under review, the Company's operational subsidiary Palm City Limited continued to concentrate its energy and focus to secure near-full occupancy levels. As at 30 June 2014 leased units amounted to 388 units out of 413, which amounts to an occupancy rate of 93.9%. There has also been a systematic shift towards longer-term leases, mainly arising from the reduced presence of NGOs which one typically considers as a short/medium term rental transient trade. This is in line with the Group's strategy to increase long-term lettings providing Palm City added stability and future income visibility.

The first six months of 2014 proved to be successful on several counts, perhaps most notably on account of the longer term leases that Palm City has managed to secure, converting the dependence on the more lucrative short term leases to a more stable long term revenue stream. This has worked to the advantage of Palm City in that whilst clients have physically evacuated the compound because of the conflict that has ensued during July and August, none of the clients have, as yet, exercised the force majeure clause.

It is too early to predict the financial implications of the current impasse, however, the Company remains resolute to keep the Village open and operational allowing its tenants to continue to retain their belongings, with the hope that tenants will return soon. There is a risk that some tenants will terminate early due to a situation of force majeure, but the Company hopes that this is mitigated by the uniqueness of the product and the strong desire by the tenants to continue to reserve accommodation in the best living experience available near Tripoli.

#### **Property in Libya**

The conflict in Libya in the past month has brought about an evacuation of most of the tenants, although the rental agreements remain effective. Contractually, clients can only claim a situation of force majeure three months following the start of an agreed force majeure date. Clearly, if the current situation persists for much longer, it is likely that this will negatively impact the financial performance of Palm City Residences. The Group has taken immediate and appropriate measures to protect its staff and its property and to minimise the impact on the operational performance and results. Accordingly, management has downscaled the number of staff and has contained the extent of facilities that remain open given the prevailing situation on the ground.

Given the downturn in business, the value of the Group's property in Libya as at the reporting date would normally need to be tested for impairment. Such an exercise is based on projected cash flows discounted to present day value. However, in view of the unpredictable situation in Libya, we feel it is inappropriate to try to model outcomes where the future is so unclear and it is difficult to make fact-based assumptions. We have thus chosen to defer the asset valuation exercise to a later period when there is some clarity about the geopolitical situation.

# Statement pursuant to Listing Rule 5.75.3 issued by the Listing Authority

We confirm that to the best of our knowledge:

- this condensed set of consolidated financial statement, which has been prepared in accordance with the applicable set of accounting standards, gives a true and fair view of the assets, liabilities, financial position, and profit or loss of Mediterranean Investments Holding p.l.c.; and
- includes a fair review of the information required in terms of Listing Rules 5.81 to 5.84.

Alfred Pisani Chairman

Samuel Dean Sidiqi Deputy Chairman

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